
SALES AID ORDER PROCEDURE

A1 is pleased to offer our Sales Associates and Customers a complete selection of sales literature and displays on an almost unlimited basis. We request that you appreciate the cost involved in producing these high quality sales aids and only order what you think you can use in a 3 month period. We will be happy to ship replacement orders to you as frequently as you require. A1 will ship to the individual rep and / or customer or in bulk to a central agency location. To order your material, please complete the attached order form and fax or email it to Randy Cowart at rcowart@orrbilt.com or fax to **1-800-743-7784**. Your agencies account will receive a no charge invoice for the material.

Copeland & Carrier Quick Reference Guides

Tri-Fold desk top part number reference guide. This reference guide gives complete specifications for Copeland and Carrier compressors.
(separate pieces)

A1 Sales Presentation Folder

An attractive means for presenting your proposals and literature. Includes additional A1 general information and sales pieces.

A1 Tri-Fold Brochure

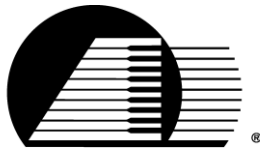
An attractive sales piece that gives a complete overview of A1's commitment to quality and the stringent process that all of A1's compressors go through prior to shipment.

Condensing Unit Technical Literature (in production)

Technical reference guide for A1 air cooled and water cooled condensing units.

New Account Welcome Kit

This is mailed to all new accounts as they place their first order and



A-1 COMPRESSOR

"Excellence...Inside and Out"

140 Mendel Drive
Atlanta, Ga 30336
Ph: 404 699-1521
Ph 800 743-6009
Fax: 800-743-7784

Consists of the A1 Sales Presentation Folder, A1 Tri-Fold brochure, Carrier, Copeland and Trane Product Information & Cross References, A1 Policies and Procedure Document and a Welcome letter from the President as well as some A1 promotional items such as hats, pens etc. Notify Customer Service if you have a customer you would like this mailed to.

A1 Compressor Troubleshooting Guide

This comprehensive Troubleshooting Guide was developed by and is only available from A1 Compressor. The Guide provides an in depth analysis of the causal conditions for compressor failures and their remedies, as well as, maintenance tips.

2009 Price Lists

Price lists are available for Copeland, Carrier, Trane compressors and Condensing Units, as well as, a full line of spare parts for each.

In Store Display Banner (not available in quantity yet)

The In Store Display is a vertical banner mounted on a compressor core on wheels for easy positioning and movement. As this is an expensive display, please request these for only those locations that are contributing significant sales or that have the potential for significant sales. This item requires prior A1 approval before offering it to your customer.



Division of Orrbilt Compressor

www.orrbilt.com • sales@orrbilt.com



**A1 COMPRESSOR, Inc.
 SALES AID ORDER FORM**

PART NO	ITEM	QUANTITY
QMF – 41	COPELAND QUICK REFERENCE GUIDE	
QMF – 42	CARRIER QUICK REFERENCE GUIDE	
QMF - 43	A1 TRI-FOLD BROCHURE	
QMF - 45	CONDENSING UNIT TECHNICAL LITERATURE (Rep Book Inserts)	
QMF - 46	CARRIER, TRANE, COPELAND LITERATURE (Rep Book Inserts)	
BANNER 109	IN STORE DISPLAY BANNER	
PL - 409	2009 PRICE LISTS	
QMF - 49	A1 COMPRESSOR TROUBLESHOOTING GUIDE	
QMF - 44	A1 COMPRESSOR PRESENTATION FOLDER	
POLICIES	PRODUCT WARRANTY AND SALES POLICIES	
ISO-001	ISO CERTIFICATE	
SHIP TO INFORMATION		
NAME		
STREET ADDRESS		
CITY, STATE, ZIP		